

Message Text

UNCLASSIFIED

PAGE 01 SANTIA 06282 221528Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----074649 221638Z /44

P 221211Z AUG 78
FM AMEMBASSY SANTIAGO
TO USDOC WASHDC PRIORITY
INFO AMCONGEN SAO PAULO
SECSTATE WASHDC 241

UNCLAS SANTIAGO 6282

EO 11652: NA
TAGS: BEXP, CI
SUBJ: WOODWORLD U.S.A. CATALOG SHOW

REF: LINDOW-LACEY TELECON OF AUGUST 18

1. IN TELECON WE ASKED IF THE INDUSTRY EXPERT'S TRAVEL
COULD BE CHANGED TO REVERSE THE ORDER OF HIS APPEARANCES -
FIRST IN CURITIBA FOR THE OPENING AND PRIME TIME OF THE
BRAZILIAN TRADE FAIR, OCTOBER 13-16, AND THEN TO SANTIAGO FOR
AN OCTOBER 18-20 PRESENTATION.

2. WE REQUIRE THE DATE CHANGE BECAUSE OF SITE AVAILABILITY.
WITH THE ACCUMULATION OF CATALOGS THAT MUST BE SHOWN, 88 COM-
PANIES AS OF AUGUST 21, WE ARE RUNNING OUT OF SUITABLE EXHIBITION
SITES THAT WILL ACCOMMODATE SO LARGE AN EXHIBITION.

3. EXCELLENT ROOM IS AVAILABLE AT SOFOFA, THE CHILEAN
NATIONAL ASSOCIATION OF MANUFACTURERS, BUT ONLY IF THE DATES
OF THE SANTIAGO PRESENTATION ARE CHANGED TO OCTOBER 18-20.
TWO OTHER IMPORTANT BENEFITS COME TO US WITH THE CHANGE:
SOFOFA BECOMES A CO-SPONSOR OF THE SHOW, AND ITS FACILITIES
COME TO US AT NO COST. OUR ALTERNATIVES, IF WE HAVE TO
STAY WITH THE OCTOBER 9-11 DATES, WILL INCREASE OUR BUDGET
REQUIREMENTS BY \$ 500 TO \$ 800. TABLE SEATING WILL
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SANTIA 06282 221528Z

BE INADEQUATE IF WE MUST STAGE SUCH A LARGE EXHIBIT IN SMALLER
QUARTERS.

4. FOR SAO PAULO: IF INDUSTRY EXPERT CAN ADJUST HIS
TRAVEL TO OUR REQUEST, WE ASK YOUR CONCURRENCE WITH THIS
CHANGE, WHICH WILL GIVE HIM FOUR DAYS AT THE CURITIBA EXHIBI-
TION AND THEN ONE FULL TRAVEL DAY TO MAKE OUR NEW OCTOBER 18

OPENING. THIS CHANGE IS IMPORTANT TO OUR PRESENTATION,
ATTENDANCE LEVEL AND QUALITY, AND THEREFORE THE SUCCESS OF THIS
EVENT IN SANTIAGO.

5. POSSIBLE ITINERARY FROM CURITIBA TO SANTIAGO:

OCTOBER 16 1815 P.M. DEPART CURITIBA QD 520

1900 P.M. ARRIVE SAO PAULO

OCTOBER 17 1120 A.M. DEPART SAO PAULO VARIG 922

1400 P.M. ARRIVE SANTIAGO

6. PLEASE LET US KNOW ASAP IF NEW SHOW DATES ARE POSSIBLE
FOR SANTIAGO SO THAT WE MAY COMPLETE OUR BUDGET ESTIMATE AND
PROCEED WITH OTHER PLANNING DETAILS.

GROVER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SANTIA06282
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780343-0278
Format: TEL
From: SANTIAGO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780837/aaaabert.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a16f635f-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1659957
Secure: OPEN
Status: NATIVE
Subject: WOODWORLD U.S.A. CATALOG SHOW
TAGS: BEXP, CI
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a16f635f-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014